

e-swissolar

Beteiligungen an Solarkraftwerken

www.e-swissolar.ch

e-swissolar GmbH – Company Introduction

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Shrinking the Gap between Investors and Project Developers

The company

The Swiss based e-swissolar GmbH is a company in the field of solar power. We are offering investment opportunities in solar power stations mainly in south of Europe. Our focus markets are Greece & Italy.

Our main areas of expertise is project structuring, financing, development and project marketing of solar projects.

We are offering investment opportunities both for private and institutional investors.

Vision

Our vision is to live solar energy as a the world-wide lowest-priced energy source, that will based both on economic and ecological and social criteria.



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Mission

e-swissolar GmbH exists to move funds where it is needed, for a fasten realisation of solar power system.

Shrinking the communications gap between investors and project developers.

Our Business Philosophy

Not only economic viability and environmental protection are important characteristics our business philosophy. But also openness, fairness and respect are important elements of our daily business. All business decisions are made, are subject of acting socially and ethically responsible.

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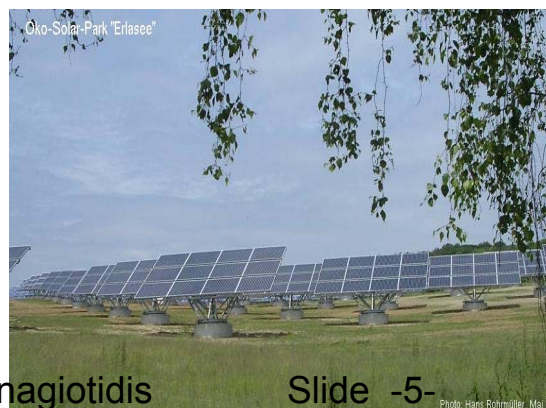
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Why solar Energy ;

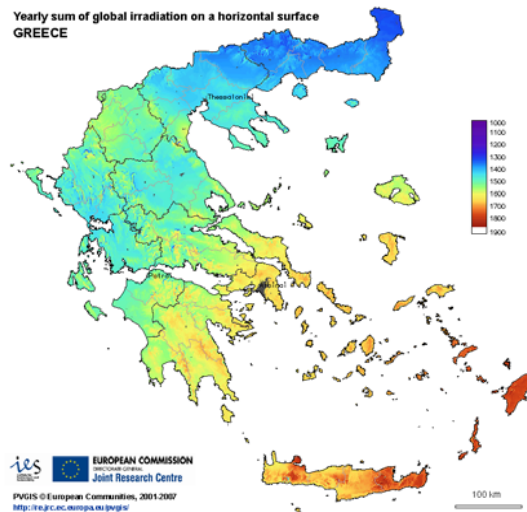


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Solar Power stations – Examples



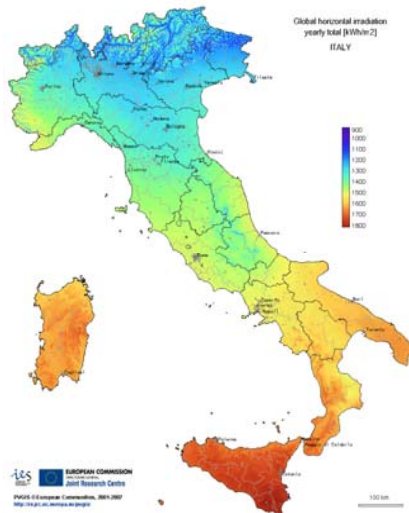
Why should Greece be an investment priority ?



- The highest Project-IRR in Europe
- Simplified Permission Process
- High Solar Radiation & Feed in Tariffs
- Market potential 2200 MWp for the next 5 y

Greece offers unique investment opportunities in solar power stations

Why should Italy be an investment priority ?



- One of the highest Project-IRR in Europe
- Simplified Permission Process
- High Solar Radiation & Feed in Tariffs
- Market potential 3000 MWp for the next 5 y

New perspectives for Investments in solar power stations in Italy

Our Strategy

Our strategy is to position into the market as a competent service provider, that offers market oriented solutions for investors and project developers. e-swissolar GmbH plans in the middle run to build an international corporate structure.

e-swissolar GmbH will provide capital to the subsidiaries in to the focus countries. Subsidiaries will develop their own solar projects.

We want to support our international structure using modern ICT technologies.

e-swissolar – Strong ICT Competence

e-swissolar has large experience in implementing und using ICT solutions for middle sized companies in the energy sector. We recommend the use of modern ICT Tools for saving cost, time, increase efficiency, enhance communication and project control. For instance:



and many other useful tools

e-swissolar GmbH - Network

We have a broad Network of high qualified professionals in Greece and Italy:

- Layers
- Accountants
- Consultants
- Project Developers
- Installers

e-swissolar GmbH – Services

We offer services for investors and project developers in the context of an investment and realization of a solar power stations

Both investors and project developers can gain from our experience in the project development and acquisition of solar power stations.

e-swissolar GmbH – Services

Services in the context of an investment opportunity for investors:

- Acquisition of new investment opportunities
 - Screening
 - Targeting
- Due Diligence Assistance
 - Technological Due Diligence
 - Business Due Diligence
 - Legal Due Diligence
- Negotiation & Contracting

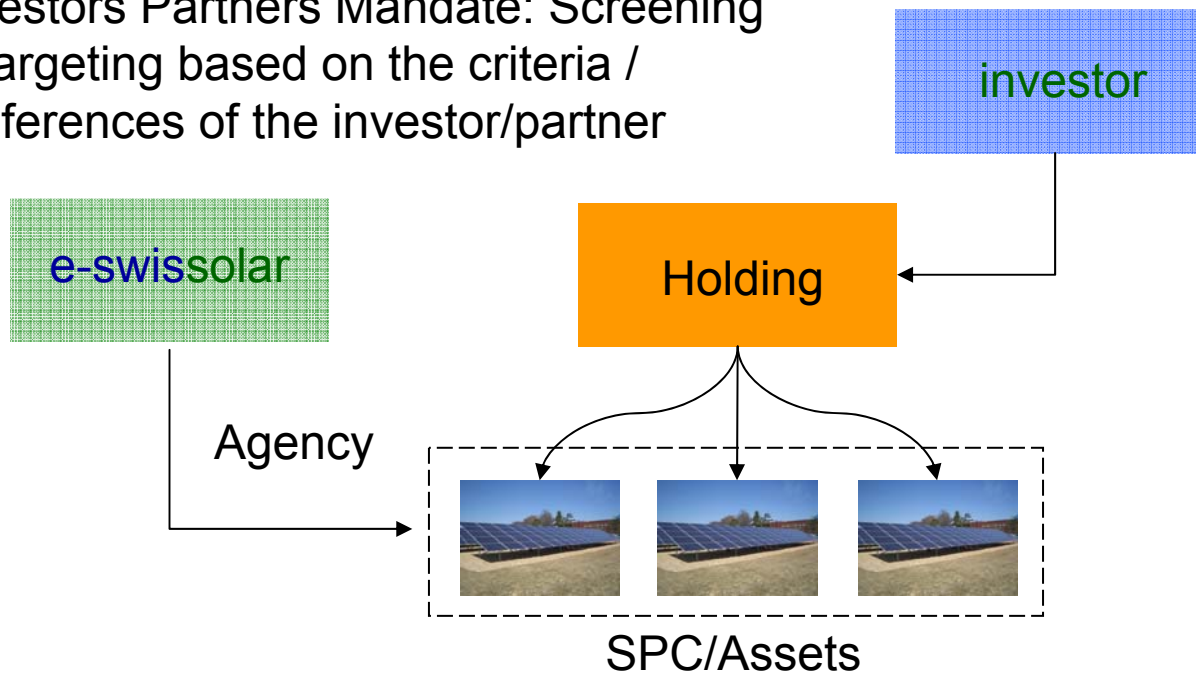
e-swissolar GmbH – Services

Services in the context of an investment for Project-Developers

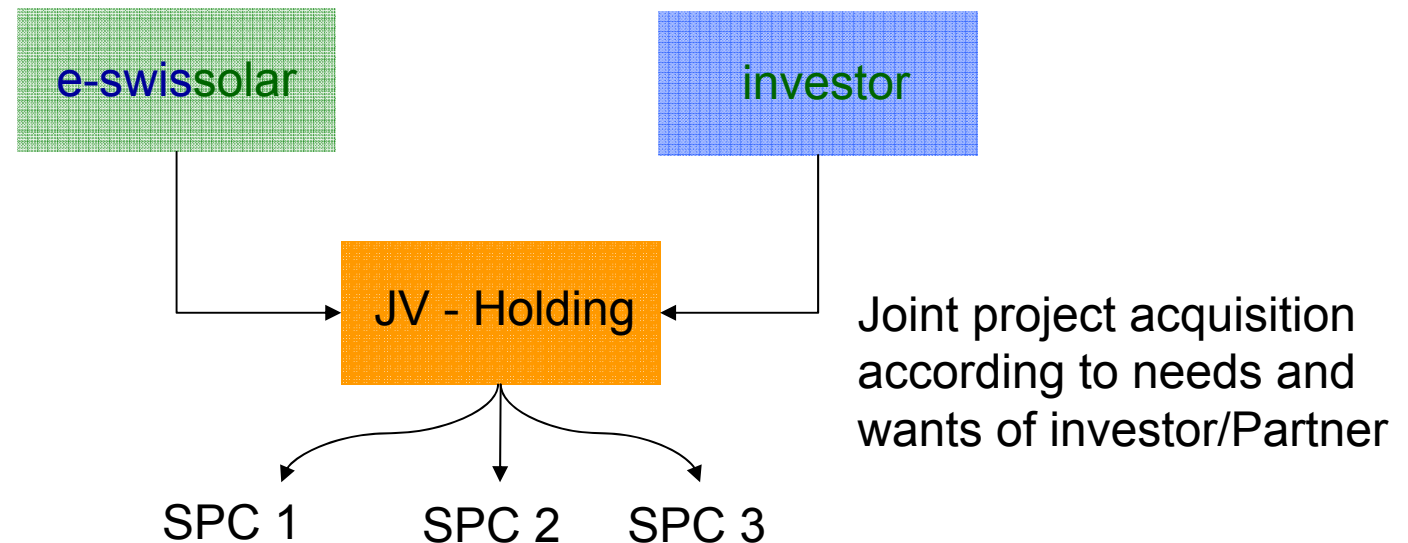
- Project Analysis
- Project Development Consulting
- Risk Identification, Risk Analysis and Risk Allocation
- Evaluation of SPC (Special Purpose Company)
- Definition of an Appropriate Financing Concept
- Project Marketing (Project Documentation und Presentation)

e-swissolar GmbH – Forms of Cooperation/Participation direct in Solar Power Station – Version 1

Investors Partners Mandate: Screening & targeting based on the criteria / preferences of the investor/partner



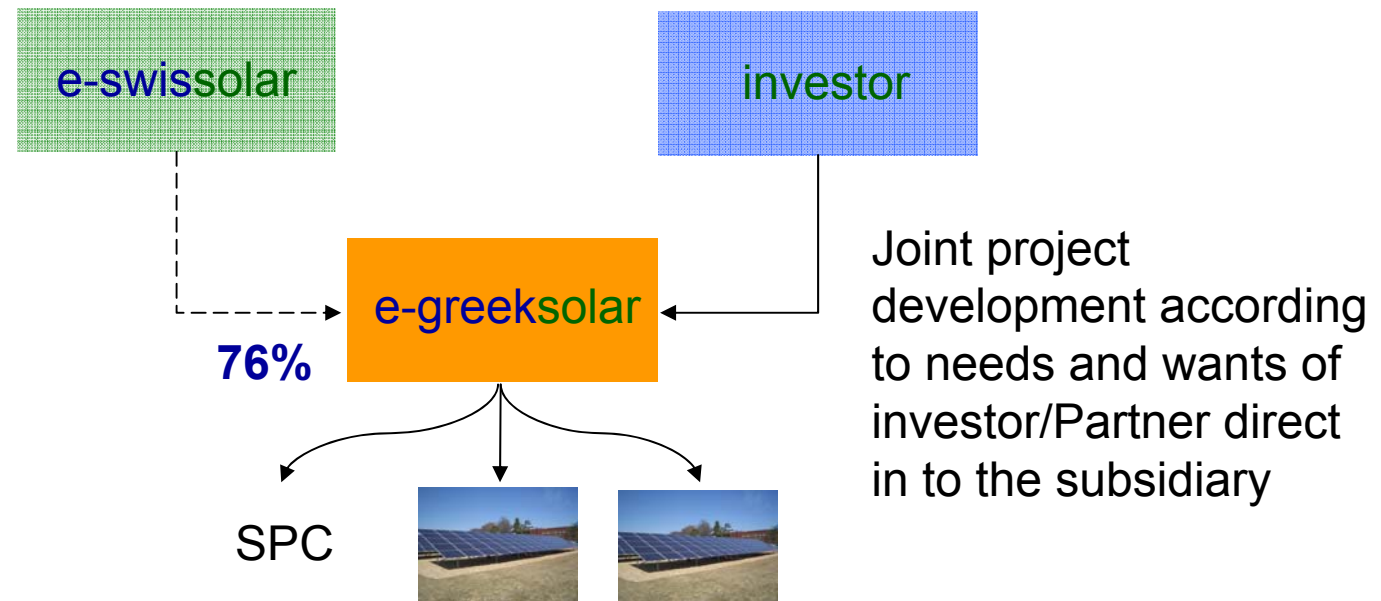
e-swissolar GmbH – Forms of Cooperation/Participation direct in Solar Power Station – *Version 2*



JV: Joint Venture

SPC: Special Purpose Company

e-swissolar GmbH – Forms of Participation/Cooperation direct in Solar Power Station – *Version 3*



SPC: Special Purpose Company

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Investment Offer

Please visit our web-site:

<http://www.e-swissolar.ch/en/Angebote.htm>

We have access to more than 200MWp Solar Power stations in Greece, Italy, Bulgaria, France und Germany. More than 40MWp in the pipeline waiting for a due diligence.

High return with low risk with a sense of responsibility

e-greeksolar Ltd (our Greek Subsidiary) - Services

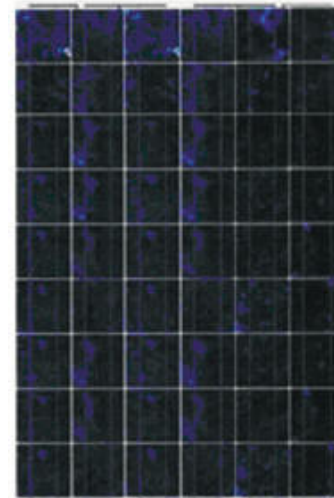
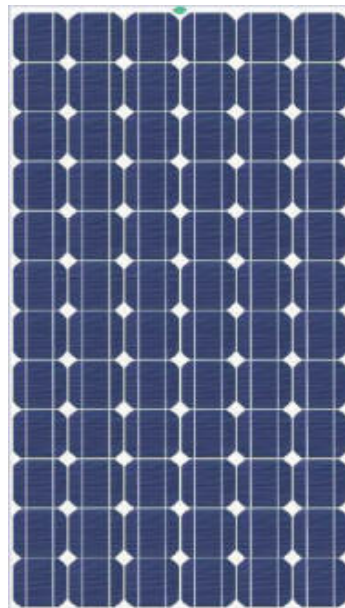
- Project Development (100 kW- 5MW)
- Realization (EPC, General Contractor) of solar power stations
- O&M of solar power stations
- Wholesaler (panels, inverters, trackers)
- Acquisition of new Projects & Clients
- Permission Management
- Subcontracting and Human Resources

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e-greeksolar - Products Photovoltaic Panels



e-greeksolar - Products Inverters



Sunny Island



Sunny Boy



Sunny Backup

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e-greeksolar - Products Integrated Solutions



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e-greeksolar - Products Tracking



e-greeksolar – Solar Cables

RADOX Solar single core cable



RADOX Solar multicore cable



Solar cable RADOX SMART



Wholesaler of Cables for solar applications

e-greeksolar - BIPV



Wholesaler of BIPV products, consulting, planning and installation of BIPV projects in cooperation with Anty Lefa from Arc Metal

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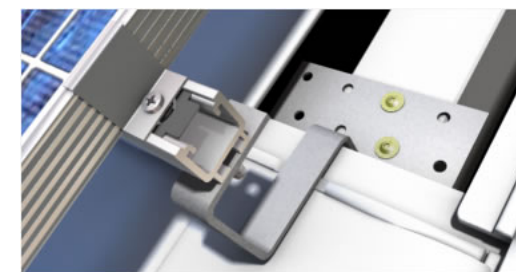
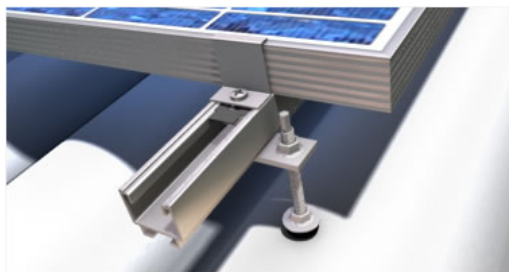
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e-greeksolar – Stand - alone PV systems



Wholesaler of stand – alone PV system products, consulting, planning and installation of stand – alone PV systems

e-greeksolar stand - alone PV systems - Mounting Systems



Wholesaler of stand – alone PV system products, consulting, planning and installation of stand – alone PV systems

e-greeksolar – Stand - alone PV systems (Chargers, Batteries, Inverters)



Charger



Batteries



Inverters

Wholesaler of stand – alone PV system products, consulting,
planning and installation of stand – alone PV systems

e-greeksolar – Stand - alone PV systems- Other Devices



Battcase



Conectors



Communication

Wholesaler of stand – alone PV system products, consulting, planning and installation of stand – alone PV systems

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e-greeksolar – Solar Street Lighting



Wholesaler of Solar Street Lighting products, consulting, planning and installation of Solar Street Lighting projects

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Supplier Partners



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Local Partners



Deutsch-Griechische
Industrie- und Handelskammer
Ελληνογερμανικό Εμπορικό
και Βιομηχανικό Επιμελητήριο



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